

# Economic Outlook for the State of New Jersey

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#### Welcome and Introductions

- REMI models
- Big Picture: REMI Regional Growth Matrix
- Economic outlook
  - Short-term forecast
  - Long-term forecast
- Model demonstration



### Model

Regional Economic Models, Inc. (REMI) was founded in 1980 on a transformative idea: government decision-makers should test the economic effects of their policies before they're implemented. We are the nation's leader in dynamic local, state and national policy modeling. Our clients use REMI models to perform rigorous economic analysis that critically influences local, state and national policies.

#### **OUR CLIENTS:**

Business Roundtable • Sandia National Laboratories • Ernst & Young • Texas Comptroller
University of Michigan • Tennessee Valley Authority • National Education Association
South Coast Air Quality Management District • Florida Legislature
North Carolina Department of Commerce • Wyoming Department of Administration & Information
California Environmental Protection Agency • U.S. Army Corps of Engineers



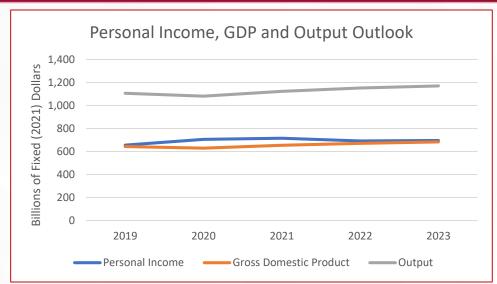
### **New Jersey State Economy**

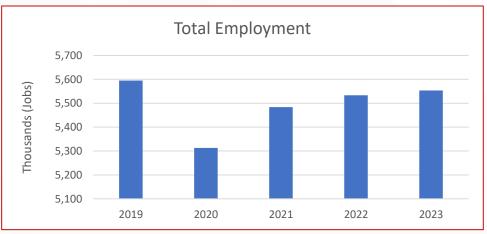
- New Jersey is the 12<sup>th</sup> most populous and the 47<sup>th</sup> most expansive of the 50 United States.
- Population of 8.91 million; median age of 40; and a median household income of \$81,740.<sup>1</sup>
- Largest contributors to GSP by sector include real estate and rental leasing, professional, scientific and technical services, manufacturing and wholesale trade.<sup>2</sup>
- Key industries include the output of machinery, pharmaceuticals, chemicals, electronic equipment and processed foods.<sup>3</sup>
- New Jersey is the leading state in agricultural income per hectare with its production of blueberries, cranberries, corn, hay, potatoes, vegetables, peaches and other crops.<sup>3</sup>





- Years 2019-2023
- Growth 2020-2021
  - Personal income: 1.3%
  - GDP: 4.0%
  - Output: 3.9%
  - Employment: 171 thousand jobs
- Uncertainty





# REMI Regional Growth Matrix: Economic & Demographic Factors



#### **Economic Factors**

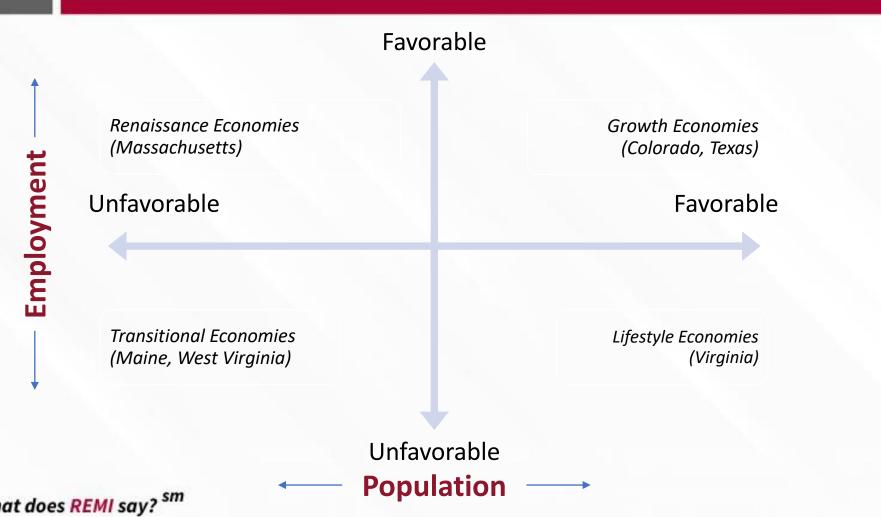
|             | Industry<br>Growth | Industry<br>Clusters | Pay                  | Productivity | Business Cost |
|-------------|--------------------|----------------------|----------------------|--------------|---------------|
| Favorable   | Growing            | Strong               | High-paid industries | High         | Low           |
| Unfavorable | Declining          | Weak                 | Low-paid industries  | Low          | High          |

#### **Demographic Factors**

|             | Population<br>Age | Retirees       | Immigration                | Amenities | Housing Cost |
|-------------|-------------------|----------------|----------------------------|-----------|--------------|
| Favorable   | Younger           | Gains retirees | Immigration gateway        | High      | Low          |
| Unfavorable | Older             | Loses retirees | Low internat'l immigration | Low       | High         |



### Regional Growth Matrix

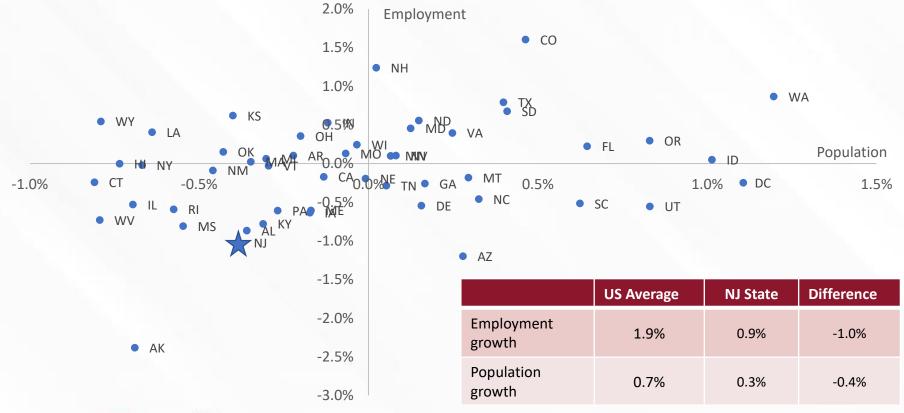


what does REMI say?



### **Growth Matrix**

#### Difference in Growth from US Average (2021-2022)





#### **Data Sources**

- Baseline (Standard National Control)
  - BLS Forecast Data
- Economic Forecast Update March 2021
  - 2019-2020 historical data from BEA
  - The U.S. Economic Outlook for 2020-2022 from the University of Michigan's Research Seminar in Quantitative Economics (RSQE)
  - An update to the Economics Outlook from CBO
  - Includes \$1.6 trillion stimulus, additional vaccination, and additional consumer spending<sup>1</sup>

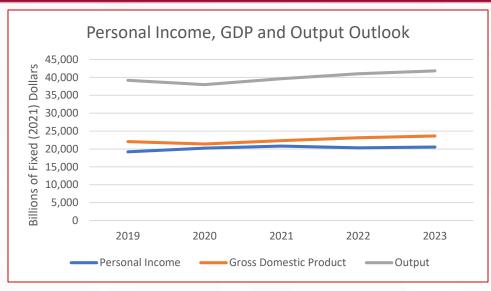


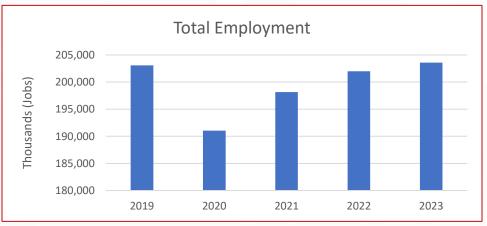
## National Outlook



### Short-Term Outlook: the U.S.

- Years 2019-2023
- Growth 2020-2021
  - Personal income: 2.9%
  - GDP: 4.4%
  - Output: 4.4%
  - Employment: +7 million jobs

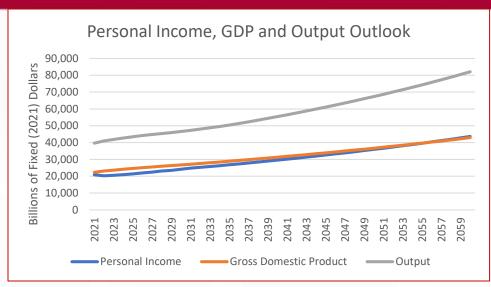


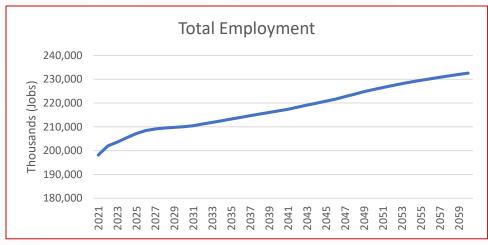




### Long-Term Outlook: The U.S.

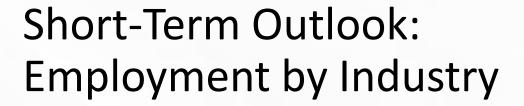
- Years 2021-2060
- Average growth / year
  - Personal income: 1.9%
  - GDP: 1.8%
  - Output: 1.9%
  - Total employment:
     +1,038 thousand jobs





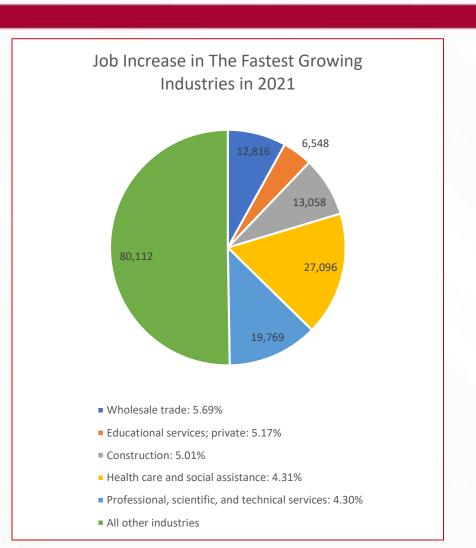


# Regional Outlook: New Jersey





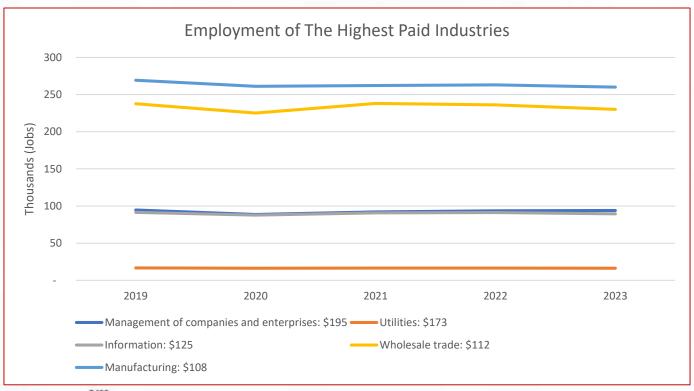
- Industries with largest employment growth rates in 2021
- 2020 2021: 79,287
   jobs increasing in the
   top 5 fast growing
   industries





# Short-Term Outlook: Employment by Industry

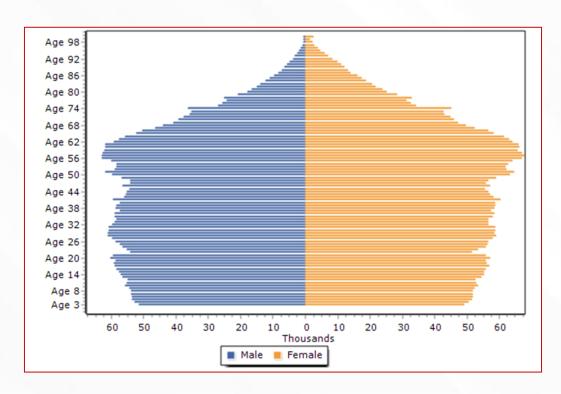
 Industries with highest average annual compensation rates in 2021





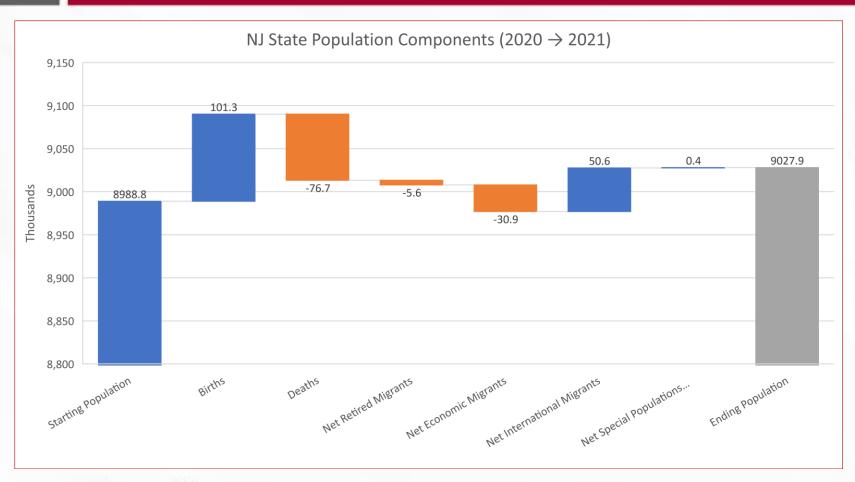
# Short-Term Outlook: Population Pyramid (2021)

- Year 2021
- Near constrictive
  - Elderly and shrinking



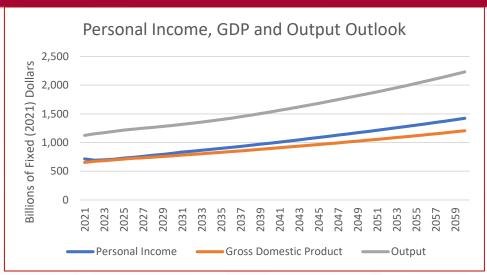




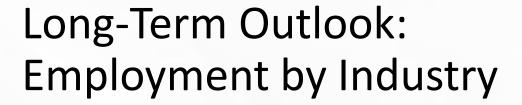


# Long-Term Outlook: New Jersey REMI

- Years 2021-2060
- Average growth / year
  - Personal income: 1.8%
  - GDP: 1.6%
  - Output: 1.8%
  - Total employment: 22 thousand jobs



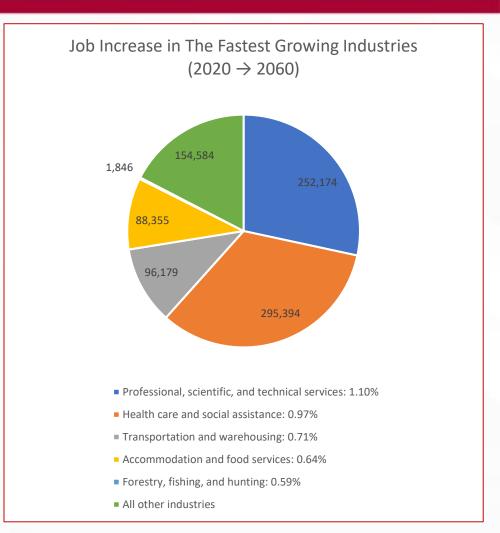






- Industries with fastest employment increasing
- 2020 2060:

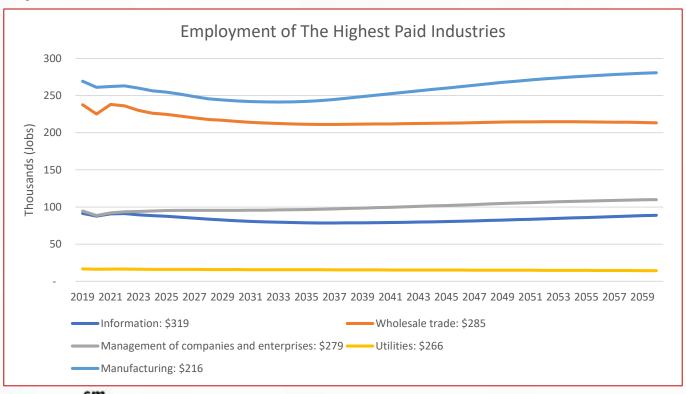
   733,948 jobs increasing
   in the top 5 fast growing
   industries





# Long-Term Outlook: Employment by Industry

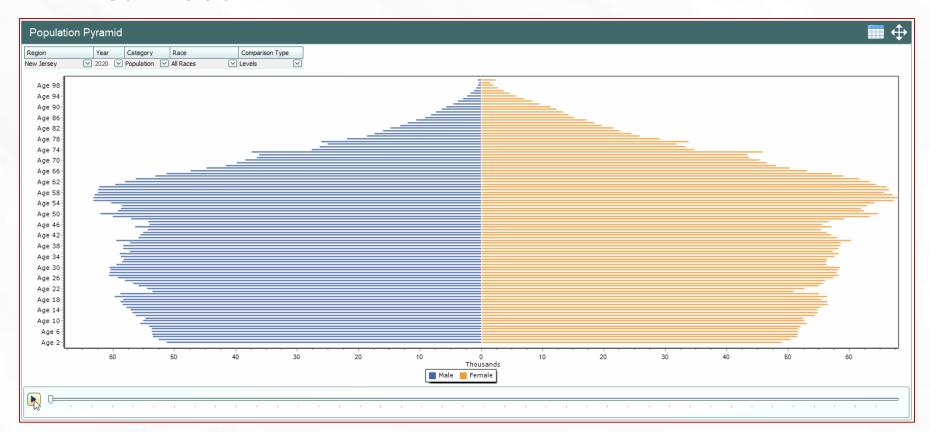
Employment of industries with highest average annual compensation rates in 2060

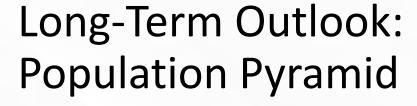




# Long-Term Outlook: Population Pyramid

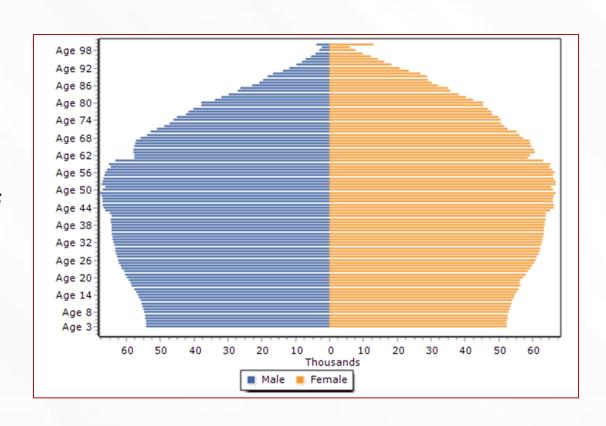
Year 2060





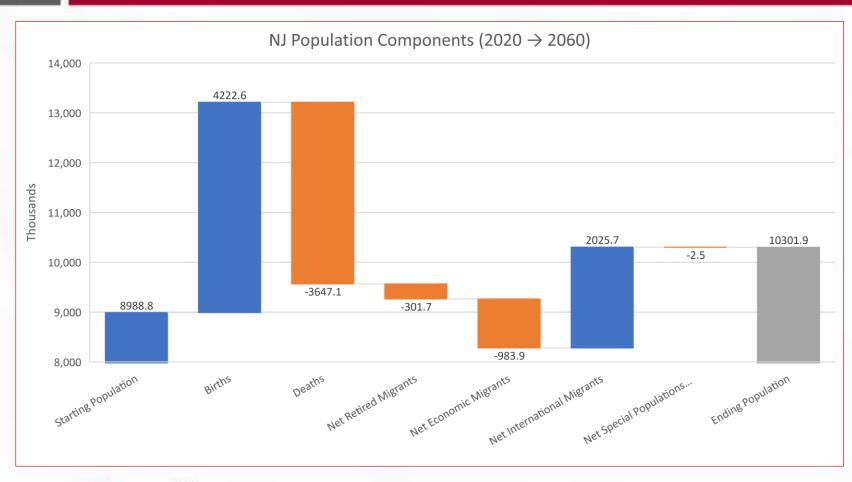


- Year 2060
- Constrictive
  - Elderly and shrinking
  - higher levels of social and economic development





### **Population Components**





### Model Demonstration



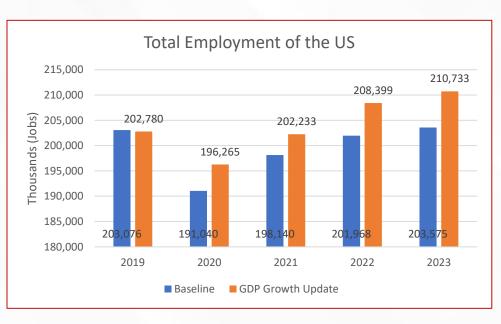
### The Scenario

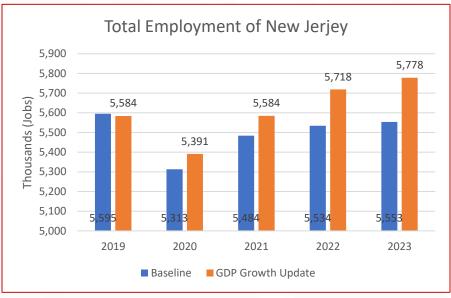
- Optimistic Outlook
  - Baseline Total employment slowly comes back accompanied by steady growth
  - Uncertainty
    - large pent-up consumer demand
    - supports of vaccine
    - stimulus checks
- Macroeconomic update
  - Increase GDP growth rate by 2%
- Total Employment
  - The US vs New Jersey



### **Optimistic Outlook**

#### Year 2019-2023







### Conclusion

- Economic forecasts can be difficult
  - The outbreak of COVID-19
  - The election of a new president
  - General uncertainty about the economy
- REMI can help
  - Forecasts: Macro modeling used to clarify, calculate, and communicate
  - Simulations: What-if scenarios
  - Dynamic results



### **Citations**

1. Ehrlich, Gabriel M. "The U.S. Economic Outlook for 2021-2022 -- Executive Summary: February 2021." *College of Literature, Science, and the Arts, University of Michigan*, Research Seminar of Quantitative Economics, University of Michigan, 19 Feb. 2021, Isa.umich.edu/content/dam/econ-assets/Econdocs/RSQE%20PDFs/Exec Sum Feb 2021.pdf.



# Q&A

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