

DAVID ECCLES SCHOOL OF BUSINESS

# Communications Surrounding Modeling with REMI

### Nate Lloyd and Phil Dean, Kem C. Gardner Policy Institute REMI Users' Conference

October 23, 2024

INFORMED DECISIONS™

## Case Study 1: Olympics (3 Reports)

• 2002 Olympic & Paralympic Winter Games: Economic & Fiscal Impact Study (multiple years)

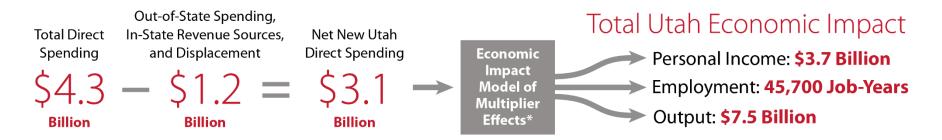
• Utah Olympic Legacy Foundation: Economic Contribution Study (single-year analysis)

• 2034 Olympic & Paralympic Winter Games: Economic & Fiscal Impact Study (multiple years)

## 2002 Olympic and Paralympic Winter Games

# **Spending and Impacts**

(2023 Dollars)



\*The economic impact model estimates the true multiplier, dynamic, and other effects resulting from the net new direct spending activity Source: Kem C. Gardner Policy Institute analysis of Salt Lake City-Utah Committee for the Games budget data, using the REMI PI+ model

### Utah Olympic Legacy Foundation History and Mission

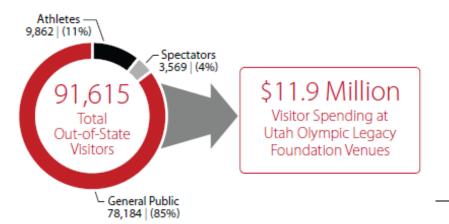
- Organized in 2002 with an operational budget
- Manages and maintains key Olympic facilities, ensuring Utah's readiness to host the 2034 Winter Games
- Offers recreation opportunities for all ages and abilities, helping to promote healthy lifestyles and well-being



Source: Kem C. Gardner Policy Institute's research report "Utah Olympic Legacy Foundation: Contributing to Utah's Economy and Community Needs" (July 2024)

### Utah Olympic Legacy Foundation Annual Economic Contributions

Economic Indicator	Direct Contribution (People/Millions USD)	Total Contribution (People/Millions USD)	Multiplier
Jobs	660	932-1,160	1.4x-1.8x
GDP	\$47.4	\$73.2-\$82.4	1.5x-1.7x
Output	\$58.5	\$124.7-\$138.9	2.1x-2.4x



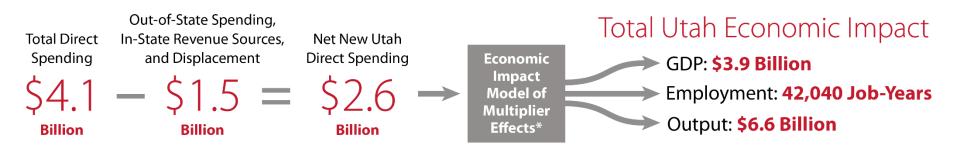
- Direct contributions capture spending by UOLF (\$46 million) and visitors to the Olympic venues (\$12 million)
- Annual total contributions expected to increase leading up to the 2034 Winter Games

Source: Kem C. Gardner Policy Institute's forthcoming research report "Utah Olympic Legacy Foundation: Contributing to Utah's Economy and Community Needs" (July 2024)

### 2034 Olympic and Paralympic Winter Games

# **Spending and Impacts**

(2023 Dollars)



\*The economic impact model estimates the true multiplier, dynamic, and other effects resulting from the net new direct spending activity Source: Kem C. Gardner Policy Institute analysis of Salt Lake City-Utah Committee for the Games budget data, using the REMI PI+ model v3.1.0

### 2034 Olympic and Paralympic Winter Games Capital Expenditures

\$286,676,700

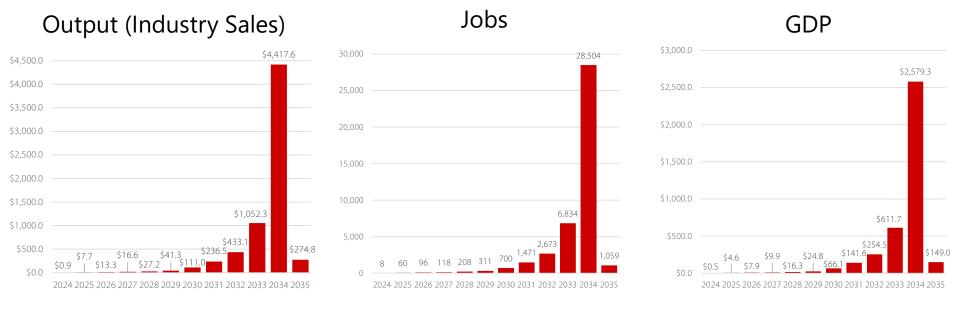
	SLC-UT Committee for the Games' Budgete Investments for the 2034 Winter Games (2)	•
	Venue	<b>Estimated Cost</b>
	Utah Olympic Oval	\$4,502,000
	Utah Olympic Park	\$23,192,000
\$31,179,000	Soldier Hollow	\$3,485,000
	Total Permanent Construction Expenditures	\$31,179,000

2002 Capex

2034 Capex

Source: Salt Lake City-Utah Committee for the Games

### 2034 Olympic and Paralympic Winter Games Economic Impacts



Source: Kem C. Gardner Policy Institute analysis of Salt Lake City-Utah Committee for the Games budget data, using the REMI PI+ model v3.1.0

### 2034 Olympic and Paralympic Winter Games Fiscal Impacts

### Cumulative State and Local Fiscal Impacts of the 2034

Winter Games (Millions of Constant 2023 Dollars)

Impact	Total
Estimated State Fiscal Impacts	
Total State Revenues	\$167.2
Total State Operating Expenditures	\$146.2
Net State Operating Revenue (Expenditure)	\$21.0
Estimated Local Fiscal Impacts	
Total Local Revenues	\$138.1
Total Local Operating Expenditures	\$108.8
Net Local Operating Revenue (Expenditure)	\$29.3

Source: Kem C. Gardner Policy Institute analysis using the REMI PI+ model and the Gardner Institute fiscal model

## 2034 Olympic and Paralympic Winter Games

#### Estimated State and Local Fiscal Impacts of the 2034 Winter Games

(Millions of Constant 2023 Dollars)

Impact	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	Total
Estimated State Fiscal Impacts													
Total State Revenues	\$0.0	\$0.2	\$0.3	\$0.4	\$0.6	\$1.0	\$2.4	\$5.1	\$9.2	\$23.5	\$122.3	\$2.3	\$167.2
Total State Operating Expenditures	\$0.0	\$0.1	\$0.3	\$0.4	\$0.7	\$1.0	\$2.0	\$4.1	\$7.8	\$17.9	\$65.3	\$46.5	\$146.2
Net State Operating Revenue (Expenditure)	\$0.0	\$0.0	\$0.0	(\$0.1)	(\$0.1)	(\$0.1)	\$0.3	\$1.0	\$1.4	\$5.6	\$56.9	(\$44.1)	\$21.0
Estimated Local Fiscal Impacts													
Total Local Revenues	\$0.0	\$0.1	\$0.2	\$0.2	\$0.4	\$0.7	\$1.6	\$3.4	\$6.2	\$16.0	\$107.3	\$1.8	\$138.1
Total Local Operating Expenditures		\$0.1	\$0.2	\$0.3	\$0.5	\$0.8	\$1.5	\$3.0	\$5.8	\$13.3	\$48.3	\$35.0	\$108.8
Net Local Operating Revenue (Expenditure)	\$0.0	\$0.0	(\$0.0)	(\$0.1)	(\$0.1)	(\$0.1)	\$0.1	\$0.4	\$0.4	\$2.7	\$59.0	(\$33.2)	\$29.3

Source: Kem C. Gardner Policy Institute analysis using the REMI PI+ model and the Gardner Institute fiscal model

## Lessons Learned from Case Study 1

- Fiscal analysis only of the impacts resulting from the Salt Lake City-Utah Committee for the Games budget (excludes state appropriations)
- 2. Economic and fiscal impacts are largely temporary

Winter Sports Venue Appropriations from Utah Legislature

Fiscal Year	One- time	Ongoing	Total
2019	\$6.0	\$3.0	\$9.0
2020	\$0	\$3.0	\$3.0
2021	\$0	\$3.0	\$3.0
2022	\$8.6	\$3.0	\$11.6
2023	\$22.0	\$3.0	\$25.0
2024	\$40.0	\$3.0	\$43.0
Total	\$76.6	\$18.0	\$94.6

Source: Office of the Legislative Fiscal Analyst (2023). Utah Olympic Legacy Foundation Funding Items.

### Case Study 2: Economic Development

 State economic development office incentive review (Governor's Office of Economic Opportunity)

• Evaluate potential firm-level subsidy via economic development tax credit (up to 30% of state revenue generated)

### Case Study 2: Economic Development

• Consider seen and unseen impacts

- Includes both benefits AND COSTS
  - Impacts on labor markets amid full employment, inmigration drives up housing prices, wages elsewhere, etc.
  - Impacts on tax revenues (net of up to 30% subsidy) AND government costs
  - Impacts on natural resources (especially water)

### Business and Economic Subcommittee Folio

#### ABC, Inc.

ABC is a privately-held company with headquarters in Duluth, MN. ABC manufactures all-terrain vehicles (ATVs) to support the growing local and national demand. (NAICS code 336999). ABC is looking to expand manufacturing operations into Utah (Salt Lake County). Beginning this year through 2032, the company proposes to create 185 new direct jobs in Utah, pay out about \$20 million in wages annually by 2032, and invest up to \$28 million over the next 10 years in the Greater Salt Lake Region. This proposal contemplates a post-performance refundable tax credit of 30% over ten years, estimated at \$5.1 to \$6.3 million.

#### SUMMARY FINDINGS

The economic and fiscal analysis yields the following summary findings:

- Economic context This proposal comes to the state during significant economic uncertainty. The national and Utah economies appear poised for slower growth and a potential downturn over the next 12 months. Salt Lake County had the same unemployment rate as the state average (2.4% in February), and lower than the U.S. average (3.6%).
- Economic challenges Inflation remains elevated, and Juab and Utah counties face serious housing and labor shortages like many parts of the state.
- Economic analysis ABC's specific industry (NAICS 336999) has an output multiplier of 1.95. The broader non-automobile transportation equipment manufacturing

industry has a specialization score of 1.15 (more concentrated in Utah than in the nation at large).

- Economic and fiscal impact ABC at steady state (years 3–4) is estimated to create 550–590 jobs (total economic impact), \$34–37 million in wages (total economic impact), and about \$1.7–1.9 million in direct state revenue annually.
- Considerations There is one major competitor located in Utah - XYZ. The introduction of ABC to Utah would increase competitive forces between ABC and XYZ, especially with respect to products in the ATV industry, at the risk of government intervention creating an uneven playing field.

### Folio screenshots

### Folio screenshots

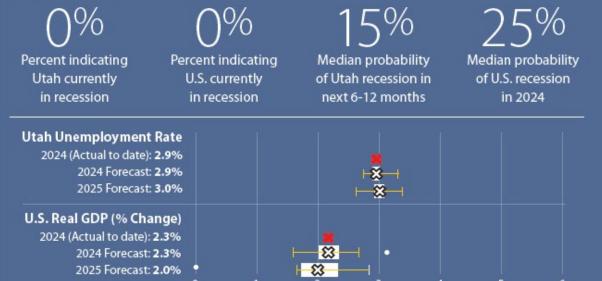
### Economic Insights

Economic data, trends, and challenges provide the essential context for understanding the market environment for this incentive decision.

#### **Economic Regions**



#### U.S. and Utah Economic Outlook Prepared by the Utah Economic Council



### Folio screenshots

### Firm Impacts (annual unless specified)

Component	Data (Yr 8)	Notes
Average wage Total wages and salaries (direct + indirect + induced effects) on average	\$86,000 \$93-\$111 million (1.7x – 2.0x)	All jobs – 137.2% of Utah average; 118.6% of U.S. average Sector-sspecific jobs* – 106.8% of Utah average; 107.7% of U.S. average
Direct jobs Total jobs (direct + indirect + induced effects)	633 1,500–1,800 (2.4x – 2.9x)	820 new jobs anticipated by 2038
Capital investment (direct)	About \$34,800,000	For land purchase, construction, office equipment, machinery, and vehicle

\*Sector here is broader than Edwards Lifesciences's 6-digit sector and includes all miscellaneous manufacturing (NAICS 339).

Source: Kem C. Gardner Policy Institute

### Folio screenshots

#### Government Costs (annual unless specified)

Component	Data (Yr 8)*	Notes
K-12 education	\$2,640,000- 3,180,000	About \$11,000 state and local cost per student in Salt Lake County
Higher education	\$760,000 -920,000	About \$9,300 state cost per student
Transportation	\$1,220,000– 1,470,000	Statewide per capita estimate
Water	\$470,000-570,000	Statewide per capita estimate
General government and social services	\$3,170,000 -3,830,000	Statewide per capita estimate
Total	\$8,260,000 - 9,970,000	

\*Number ranges are from two different assumptions of the proposed project's effects on the market shares of existing firms in Utah and the local labor market. The government costs assume the population numbers from the table below. Source: Kem C. Gardner Policy Institute

#### Estimated Benefits (annual unless specified)

Component	Data (Yr 8)	Notes
Estimate of direct state revenue	+\$2,790,000	Average direct state revenue includes individual income tax of the firm's employees, corporate income tax, and state sales tax receipts associated with the firm's in-state taxable purchases.
		\$38,010,000 total over 15 years
Tax rebate inducement	-\$700,000	\$9,500,000 over 15 years
Net direct state revenue	+\$2,090,000	
Estimate of direct local revenue	+\$640,000	Average impacts primarily from property tax Any RDA impact would reduce this estimate
Estimate of indirect* state and local revenue	+\$6,270,000- 7,920,000	Statewide per capita estimate
Industry output multiplier (RIMS Type II)	1.9 (NAICS 339112: Surgical and Medical Instrument Manufactur- ing)	Measure the extent of indirect and induced output effects caused by spending in the given industry. As context, national estimates indicate a multiplier of 2.4 for higher education spending on low-income students. The six-digit industry with the highest Utah output multiplier is cheese manufacturing (3.36), and many industries have 1.0 multipliers (no multiplier effects).
Total	\$9,000,000 - 10,650,000	

\*Indirect includes both indirect and induced effects Source: Kem C. Gardner Policy Institute

## **Communicating Results**

- Why do people pay to conduct a study? To garner support
  - Ensure bias doesn't influence analysis
  - Don't overstate results / acknowledge limitations
- Consider audience sophistication (or lack thereof)
- Convey modeling uncertainty
  - Ranges under alternative assumptions
  - Rounding where appropriate



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# **Thank You!**

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# Appendix

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## 2002 Olympic and Paralympic Winter Games

"Far and away, the most successful Olympics, summer or winter, in history."

- Dick Ebersol, President of NBC Sports (Feb. 2002)

- Surplus of **\$163 million** (2002 dollars)
- Endowment of **\$76 million**, preserving venues and developing Utah as a winter sports capital
- Increase in state's visibility and awareness
- Travel and tourism impacts
- Increase in civic pride, social capital, physical and mental well-being, business development opportunities, etc.

Sources: Kem C. Gardner Policy Institute's Policy Brief "Utah's Olympic Economic Legacy" (Feb. 2018) and research report "2030 Olympic and Paralympic Winter Games in Utah (Report Supplement)" (April 2023)

### **REMI Policy Variables for Study of 2034 Games**

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## **REMI Industry Sales for Study of 2034 Games**

_	Edit	Group																
		Expenditures - Sales																1
Active		Category		Region		2022		2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
	-	industry Sales (Exogenous Production)		Utah	Nominal \$ (000s)		-		0	0	-	0	37.9961481					
	-	industry Sales (Exogenous Production)		Utah	Nominal \$ (000s)		-		0	0	0		-	-	0		122561.77	
	÷	industry Sales (Exogenous Production)		Utah	Nominal \$ (000s)				0	0	0	-			98.4861640			
$\checkmark$		industry Sales (Exogenous Production)		Utah	Nominal \$ (000s)		•		0	0	0	0	167.923997			1766.43378	1797.3888	: 2744.2
$\checkmark$	-	industry Sales (Exogenous Production)	339 - Miscellaneous manufacturing	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	0	0	240.19875	1713.4540	£ 498.95
$\checkmark$	-	industry Sales (Exogenous Production)	42 - Wholesale trade	Utah	Nominal \$ (000s)	0	0	0	0	0	0	31.7352128	182.968484	629.852822	1567.61724	1623.99706	1826.9494	4 3736.6
$\checkmark$	÷	industry Sales (Exogenous Production)	44-45 - Retail trade	Utah	Nominal \$ (000s)	0	0	0	0	0	0	50.7149147	77.4304144	356.403352	730.237541	1095.5022	1747.0792	• 12134.
$\checkmark$	Q	industry Sales (Exogenous Production)	481 - Air transportation	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	77.3901979	157.529630	200.477477	204.13023	166.31
$\checkmark$	Q	industry Sales (Exogenous Production)	485 - Transit and ground passenger transportation	Utah	Nominal \$ (000s)	0	0	0	0	0	0	2.46738890	3.76759653	42.3765204	122.883892	199.684293	216.81231	3394.2
$\checkmark$	QI	industry Sales (Exogenous Production)	487-488 - Scenic and sightseeing transportation; Support acti	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	20.0993977	203.050164	344.642468	1085.6963	3 5451.8
$\checkmark$	QI	industry Sales (Exogenous Production)	493 - Warehousing and storage	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	0	90.9408309	154.332682	628.65179	( 2305.1
$\checkmark$	QI	industry Sales (Exogenous Production)	512 - Motion picture and sound recording industries	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	167.173904	680.741022	1732.29537	1763.85419	1796.1813	9 2744.2
$\checkmark$	QI	industry Sales (Exogenous Production)	517 - Telecommunications	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	334.691754	1362.6090:	3466.78615	3529.2085	3593.1311	8 5488.4
$\checkmark$	QI	industry Sales (Exogenous Production)	518, 519 - Data processing, hosting, and related services; Ot	Utah	Nominal \$ (000s)	0	0	0	0	84.201862	85.7410845	87.3056034	444.501420	905.144239	921.470500	1876.52756	1910.7951	9 3113.4
$\checkmark$	QI	industry Sales (Exogenous Production)	521, 522 - Monetary authorities - central bank; Credit interme	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	425.147550	432.836010	881.606935	897.92604	4 1829.4
$\checkmark$	QI	industry Sales (Exogenous Production)	524 - Insurance carriers and related activities	Utah	Nominal \$ (000s)	0	0	0	0	456.02963	464.311414	472.719552	481.264580	4899.0964	7479.58414	7615.34109	10339.009	18953
$\checkmark$	QI	industry Sales (Exogenous Production)	531 - Real estate	Utah	Nominal \$ (000s)	0	0	0	71.775950	73.148046	8 94.658170	131.136886	239.684881	445.44965:	636.832360	835.212520	1175.6325	4553.2
$\checkmark$	QI	industry Sales (Exogenous Production)	532, 533 - Rental and leasing services; Lessors of nonfinancia	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	554.677356	1079.79255	2637.72843	6711.6138	£ 26090.
$\checkmark$		industry Sales (Exogenous Production)	54 - Professional, scientific, and technical services	Utah	Nominal \$ (000s)	0	0	2.20841365	7.4153969	9: 32.513853	34.5278995	117.956236	295.652962	2228.54878	4773.72389	6805.81009	8697.2738	3 14208.
$\checkmark$	QI	industry Sales (Exogenous Production)	561 - Administrative and support services	Utah	Nominal \$ (000s)	0	0	32.7551322	346.49699	9: 404.75151	512.259275	665.548575	1151.70329	3410.74106	6263.05848	10327.414	19849.752	\$ 85355.
$\checkmark$	QI	industry Sales (Exogenous Production)	562 - Waste management and remediation services	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	51.5413523	157.413207	267.173020	1088.4395	\$ 3936.1
$\checkmark$	QI	industry Sales (Exogenous Production)	61 - Educational services; private	Utah	Nominal \$ (000s)	0	0	6.07816614	20.389188	32 53.635884	58.4291826	94.1703729	134.518816	181.557516	354.478789	632.157294	1427.8607	6 1944.9
$\checkmark$	QI	industry Sales (Exogenous Production)	621 - Ambulatory health care services	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	0	248.610383	1266.13733	1289.6957	€ 23387.
		industry Sales (Exogenous Production)	711 - Performing arts, spectator sports, and related industrie:	Utah	Nominal \$ (000s)	0	0	0	76.77224	5: 216.60495	4 262.550718	1265.40295	1321.47150	1455.27263	2740.65421	2888.07659	4313.7888	13495
	<u> </u>	industry Sales (Exogenous Production)	713 - Amusement, gambling, and recreation industries	Utah	Nominal \$ (000s)	0	0	0	1179.052	3€ 1201.5184	1835, 10200	1868,48870	1902,4585;	2582.45999	2628.86396	2676.93414	6815,4961	( 11455
	-	industry Sales (Exogenous Production)		Utah	Nominal \$ (000s)		0	0	6,229640	78 6.3480591	9.69476992	9.87008917	10.0483762	101,499987	103.307326	469.369846	499.51224	£ 8913.2
	<u> </u>	industry Sales (Exogenous Production)		Utah	Nominal \$ (000s)		0	2,22598136	7.4665266	59 11, 130828	12,7278980	21.7549650	38.7964204	60.9257649	127.788349	1685,1416	6391,1051	23169.
	-	industry Sales (Exogenous Production)		Utah	Nominal \$ (000s)		-		0	0	0				214.290591			
	-	industry Sales (Exogenous Production)	813 - Religious, grantmaking, civic, professional, and similar or		Nominal \$ (000s)		·	-	0	0	0		~			0	0	19890
		ridusu y sales (Exogerious Production)	o 15 - Keigious, granniaking, UVIC, professional, and similar of	Utafi	Nominal \$ (000s)	v	v	v	v	v	v	v	v	•	v	v	v	Ľ

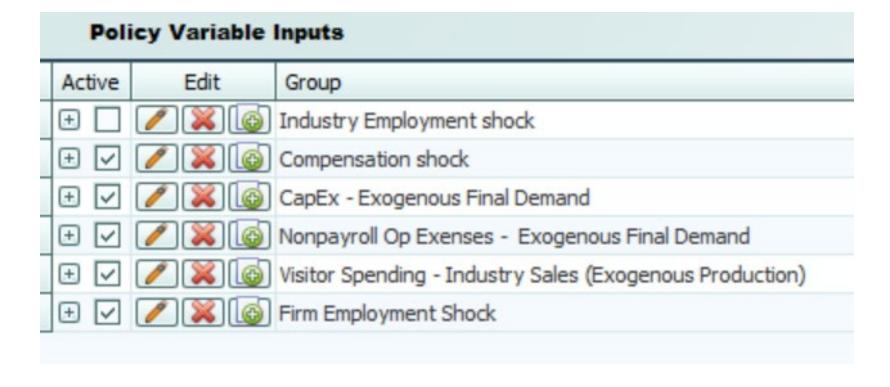
Source: REMI PI+ model v3.1.0

**Policy Variable Inputs** 

## Policy Variables Expanded for Study of 2034 Games

Θ	~	1	<b>X</b>	j Investment																
- [	A	ctive	View	Category	Detail	Region	Units	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
		$\checkmark$	٩	Investment Spending	Nonresidential Structures	Utah	Nominal <b>\$ (</b> 000s)	0	0	0	0	0	0	0	0	0	0	17585.9261	11939.8312	0
		$\checkmark$	٩	Detailed Investment	Furniture and fixtures	Utah	Nominal <b>\$ (</b> 000s)	0	0	0	21.7371267	22.1780059	22.6098454	46.0978334	117.477390	239.495293	629.43494:	944.684408	2456.30503	7202.53265
		$\checkmark$	٩	Detailed Investment	Other equipment	Utah	Nominal \$ (000s)	0	0	0	10.8685633	11.0890029	11.3049227	23.0489167	58.7386951	119.747646	314.717470	472.342204	1228.1525:	3601.26632
			Q	Investment Spending	Nonresidential Equipment	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	0	0	-12523.842	-10365.166	0
		$\checkmark$	٩	Investment Spending	Nonresidential Intellectual Property Products	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	0	0	-4132.9161	-4797.9561	0
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Ξļ	~		<b>X</b> [[	Detailed Sales																
	A	ctive		Category	Detail	Region	Units	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
			٩	Detailed Industry Sale	GSLGE - State and local government educatio	Utah	Nominal \$ (000s)	0	0	0	357.834470	365.409044	559.212538	570.458985	581.859316	883.592451	1089.38440	1302.73585	2585.97529	43847.3686
			٩	Detailed Industry Sale	GSLGO - State and local government other se	Utah	Nominal <b>\$ (</b> 000s <b>)</b>	0	0	0	0	653.979599	667.222295	680.640949	694.243211	708.044381	722.013857	736.136340	1500.88486	765.031583
	<	-	0010	-																
	-			Property Income																
H	-	ctive		Category	Detail	Region	Units		2023		2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
ŀ	<	$\checkmark$	٩	Property Income	Rent	Utah	Nominal \$ (000s)	0	0	0	0	0	0	0	0	25.8052723	26.3430222	134.44167:	137.210242	2464.68695
			<u>¥</u> 17	Employment																
Ē	_		_	Category	Detail	Region	Units	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
- H	-			Compensation	Compensation: 711 - Performing arts, specta	-	Nominal \$ (Units)		0			638275.985								
H					Industry Employment, Cancel Out Effect on Ir			0	0			15.6831474								
ł	<							-	-											
ΞÌ	~	1	<b>X</b> (	Visitor Spending																
Г	A	ctive	View	Category	Detail	Region	Units	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
		$\checkmark$	٩	Industry Sales (Exoge	44-45 - Retail trade	Utah	Nominal <b>\$ (</b> Units)	0	0	0	0	0	0	0	0	0	0	0	0	39405356.0
		$\checkmark$	٩	Industry Sales (Exoge	485 - Transit and ground passenger transpor	Utah	Nominal <b>\$ (</b> Units)	0	0	0	0	0	0	0	0	0	0	0	0	29727484.8
		$\checkmark$	٩	Industry Sales (Exoge	532, 533 - Rental and leasing services; Lesso	Utah	Nominal <b>\$ (</b> Units)	0	0	0	0	0	0	0	0	0	0	0	0	29164385.4
			٩	Industry Sales (Exoge	713 - Amusement, gambling, and recreation i	Utah	Nominal \$ (Units)	0	0	0	0	0	0	0	0	0	0	0	0	25042737.2
		$\checkmark$	٩	Industry Sales (Exoge	721 - Accommodation	Utah	Nominal \$ (Units)	0	0	0	0	0	0	0	0	0	0	0	0	427189132
			٩	Industry Sales (Exoge	722 - Food services and drinking places	Utah	Nominal \$ (Units)	0	0	0	0	0	0	0	0	0	0	0	0	144134672
		$\checkmark$	٩	Industry Sales (Exoge	812 - Personal and laundry services	Utah	Nominal <b>\$ (</b> Units)	0	0	0	0	0	0	0	0	0	0	0	0	3659146.79
	<																			
±	_		× (	Federal Security Sp	ending															
	~		× (	Federal Security Sp	ending (detailed)															
	+			Category	Detail	Region	Units	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
		$\checkmark$	٩	Detailed Industry Sale	561600 - Investigation and security services	Utah	Nominal <b>\$ (</b> 000s)	0	0	0	0	0	0	0	0	2237.86303	6831.72543	11589.1094	23595.0717	194611.41
n	< 1																			

## **REMI Policy Variables for UOLF Study**



## REMI Compensation and Employment Variables for UOLF Study

	Po	licy \	/ariable	e Inputs							
Ac	tive		Edit	Group							
+		] 🥖	<b>X</b>	Industry Employment shock							
Ξ	$\checkmark$	] 💋	<b>X</b>	Compensation shock							
		Active	View	Category	Detail		Region	Units	2022	2023	2024
		$\checkmark$	9	Compensation	Compensation: 61 (Education	onal services; private)	Utah	Nominal \$ (Units)	0	-964402	0
		$\checkmark$	9	Compensation	Compensation: 711 (Perfor	ming arts, spectator sports, and re	Utah	Nominal \$ (Units)	0	-4925024	0
	<	][]		Ш						A	
+	$\checkmark$	] 🥖	<b>X</b>	CapEx - Exogenous Final Demand							
+	$\checkmark$	] 🥖	<b>X</b>	Nonpayroll Op Exenses - Exogenous Final Dema	nd						
+	$\checkmark$		<b>X</b>	Visitor Spending - Industry Sales (Exogenous Pro	duction)						
Ξ	$\checkmark$	] 🥖	<b>×</b>	Firm Employment Shock							
		Active	View	Category	Detail		Region	Units	2022	2023	2024
		$\checkmark$	Q E	Employment	Firm Employment: 61 (Educ	ational services; private)	Utah	Units	0	-68.6	0
		$\checkmark$	Q	Employment	Firm Employment: 711 (Per	forming arts, spectator sports, and	Utah	Units	0	-353.2	0
	<	)[		W							

## **REMI Exogenous Final Demand for UOLF Study**

	e	Edit	Group									
			Industry Employment shock Compensation shock									
	_											
	-		GapEx - Exogenous Final Demand		1					_		
	Act		v Category	Detail	Region	Units	2022	2023	2024			
			Exogenous Final Demand	23 (Construction)	Utah	Nominal \$ (Units)	0	-3382520	0	0		
		Q	Exogenous Final Demand	333 (Machinery manufacturing)	Utah	Nominal \$ (Units)	0	-8198364	0	0		
	Ŀ		Exogenous Final Demand	3361-3363 (Motor vehicles, bodies and trailers, and parts man	Utah	Nominal \$ (Units)	0	-328035	0	0		
	G		Exogenous Final Demand	44-45 (Retail trade)	Utah	Nominal \$ (Units)	0	-139918	0	0		
<												
	Nonpayroll Op Exenses - Exogenous Final Demand											
	Act	tive View	v Category	Detail	Region	Units	2022	2023	2024	2		
	Ŀ		Exogenous Final Demand	22 (Utilities)	Utah	Nominal \$ (Units)	0	-3049320	0	0		
	G		Exogenous Final Demand	521, 522 (Monetary authorities - central bank; Credit interme	Utah	Nominal \$ (Units)	0	-573514	0	0		
	Ŀ		Exogenous Final Demand	524 (Insurance carriers and related activities)	Utah	Nominal \$ (Units)	0	-1886485	0	0		
	G		Exogenous Final Demand	54 (Professional, scientific, and technical services)	Utah	Nominal \$ (Units)	0	-888561	0	0		
	G		Exogenous Final Demand	711 (Performing arts, spectator sports, and related industries	Utah	Nominal \$ (Units)	0	-3524031	0	0		
	6	۲ <b>۹</b>	Exogenous Final Demand	811 (Repair and maintenance)	Utah	Nominal \$ (Units)	0	-1209887	0	0		

### **REMI Visitor Spending for UOLF Study**

Active	e	Edit	Group							
Ð			Industry Employment shock							
0	- 🥖		Compensation shock							
0 🖂	/		CapEx - Exogenous Final Demand							
0 🖸	/		Nonpayroll Op Exenses - Exogenous Final	Demand						
Ð 🖸	🛛 📝 溪 🕼 Visitor Spending - Industry Sales (Exogenous Production)									
	Active	View	Category	Detail	Region	Units	2022	2023	202	
	$\checkmark$	٩	Industry Sales (Exogenous Production)	44-45 (Retail trade)	Utah	Nominal \$ (Units)	0	-2444492	0	
	$\checkmark$	٩	Industry Sales (Exogenous Production)	532, 533 (Rental and leasing services; Lessors of nonfinancial	Utah	Nominal \$ (Units)	0	-1156696	0	
	$\checkmark$	٩	Industry Sales (Exogenous Production)	711 (Performing arts, spectator sports, and related industries	Utah	Nominal \$ (Units)	0	-646254	0	
	$\checkmark$	٩	Industry Sales (Exogenous Production)	713 (Amusement, gambling, and recreation industries)	Utah	Nominal \$ (Units)	0	-646254	0	
	$\checkmark$	Q	Industry Sales (Exogenous Production)	721 (Accommodation)	Utah	Nominal \$ (Units)	0	-4000878	0	
		Q	Industry Sales (Exogenous Production)	722 (Food services and drinking places)	Utah	Nominal \$ (Units)	0	-3012259	0	